IOT-DRIVEN BUSINESS TRANSFORMATION WITH ARIS

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INTERNET OF THINGS
WHY IT MATTERS?

"A majority of **business processes will be impacted by the Internet of Things** (IoT), creating pressure on IT leaders to evolve systems and infrastructure to adapt."

Source: Gartner, 2015

25 billion

connected things

will be used worldwide by 2020

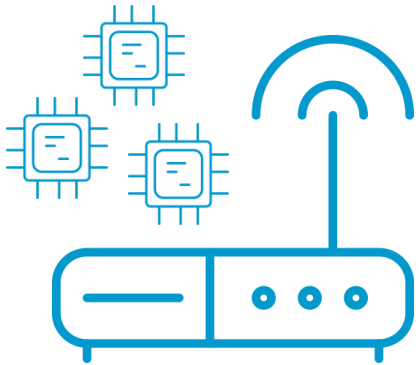
Source: Gartner, 2015

Total **IoT spendings** will reach

$442 bn.

by 2020

Source: Gartner, 2017



Just **41%** of IT professionals do projects to prepare **business for IoT**

ComputerWeekly, 2014

75 % of IoT projects will take up to **twice as long** as planned requiring **IT/OT alignment** programs.

Source: Gartner, 2015

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The “How” of IoT: Don’t Start with the Technology!

Veröffentlicht: 28. Juli 2017

Wolfgang Beeck
CTO DACH at Software AG

83 6 64

The first rule of *how* to do Internet of Things implementations is *don’t start with the technology*.

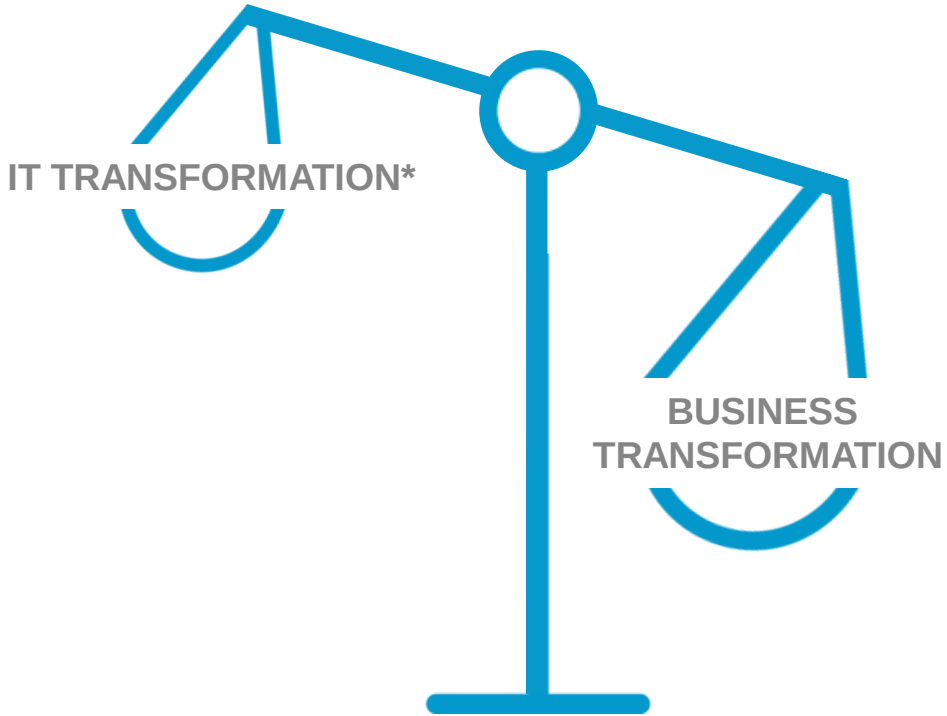
Organizations are bored of hearing *what* the Internet of Things is - 50 billion devices by 2050, $3 trillion in potential revenues by 2025, blah, blah, blah - instead, they want to know *how* to implement it.

This is understandable because it is within the *how* of IoT that the secrets lie:

- How to use IoT to differentiate yourself
- How to put IoT technology into context and make it work
- How to structure your IoT project
- How to fit IoT in with your current IT structure

“Have a clear understanding of what business goal you want to achieve.“

DIGITAL TRANSFORMATION
FOCUS AREAS



DIGITAL
TRANSFORMATION
=
DIGITIZE
&
OPTIMIZE
BUSINESS ASSETS

* IT costs make only 4% out of total company expenses*

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THE VALUE OF COMBINING PROCESSES & IOT
SOME GARTNER‘S INSIGHTS

« **Begin** a program of **IT/OT alignment** and integration to **unlock the value hidden** in equipment oriented OT systems. »

« By 2020, more than half of major new **business processes** and systems will **incorporate** some element, large or small,of the **IoT**. »

« **Proactively** identify early **opportunities** to **augment** critical **business processes** with **IoT capabilities**, and ensure collaboration with teams focused on business process design. »

« A majority of **business processes** will be **impacted** by the **Internet of Things**, creating pressure on IT leaders to evolve systems and infrastructure to adapt. »

Source: Gartner, 2015

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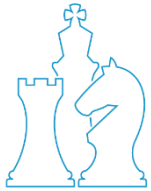
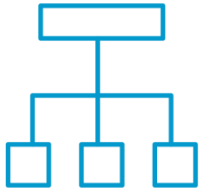
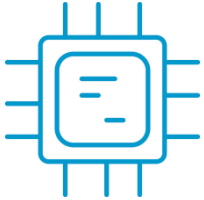
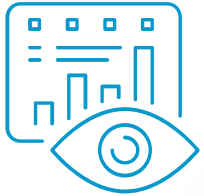
IOT LIFECYCLE
COVERED BY SOFTWARE AG'S DPB COMPONENTS

IoT & Strategy → **IoT & Processes** → **IoT & Operation** → **IoT & Analytics**

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CUMULOCITY

APAMA ZEMENTIS

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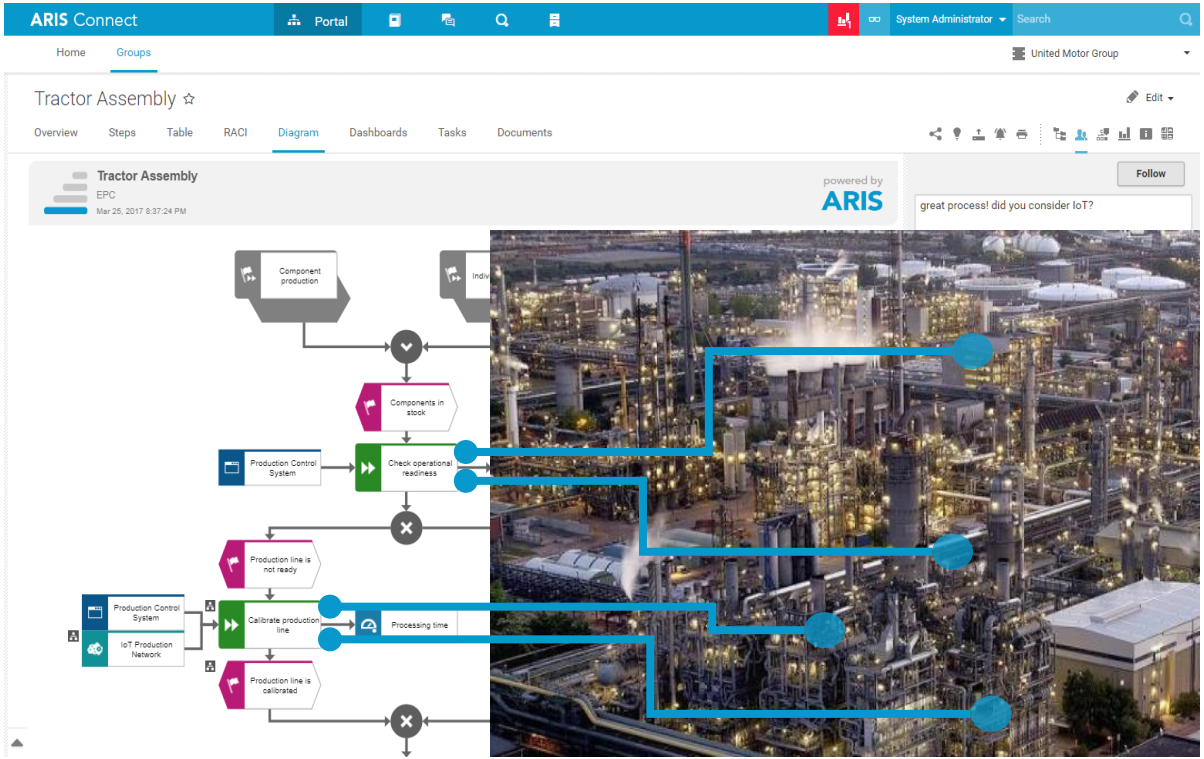
IOT-DRIVEN BUSINESS TRANSFORMATION WITH ARIS



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PLAN IOT PROJECTS & BUILD UP **DIGITAL IoT TWINS**

DESIGN & **MANAGE** IOT **PROCESSES**

MONITOR & **CONTROL** PROGRESS

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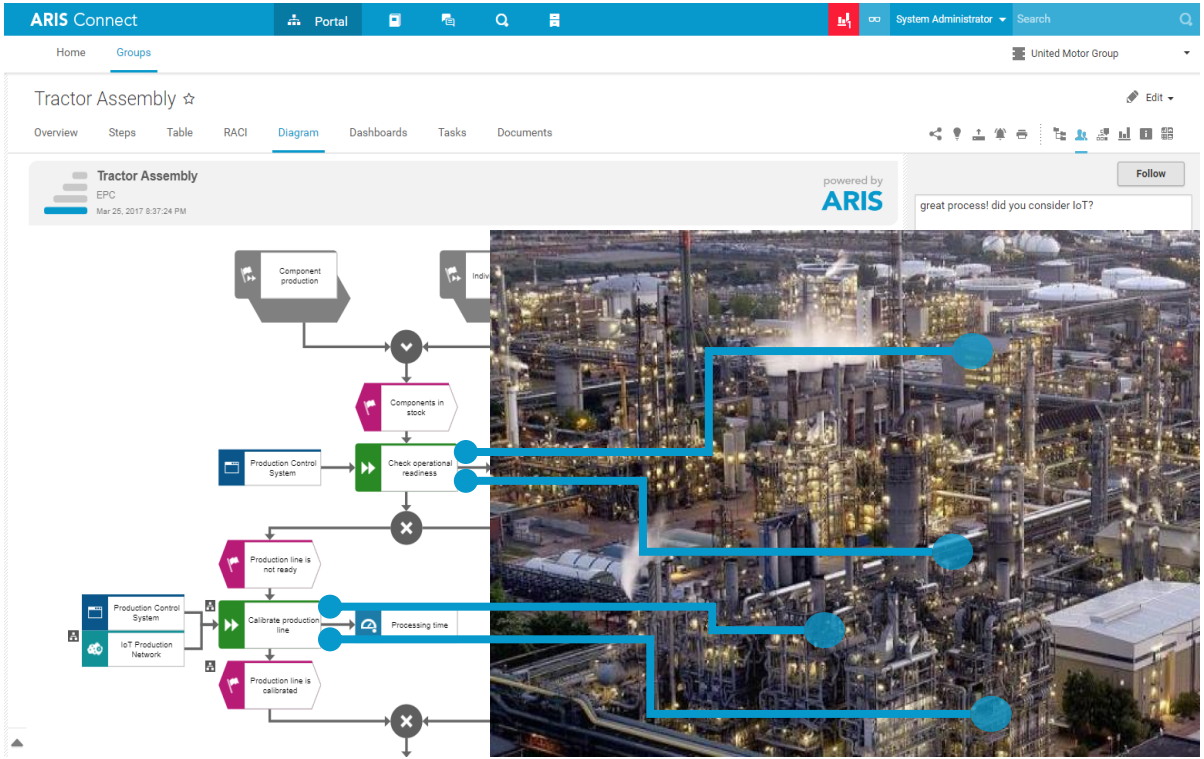
IOT-DRIVEN BUSINESS TRANSFORMATION WITH ARIS



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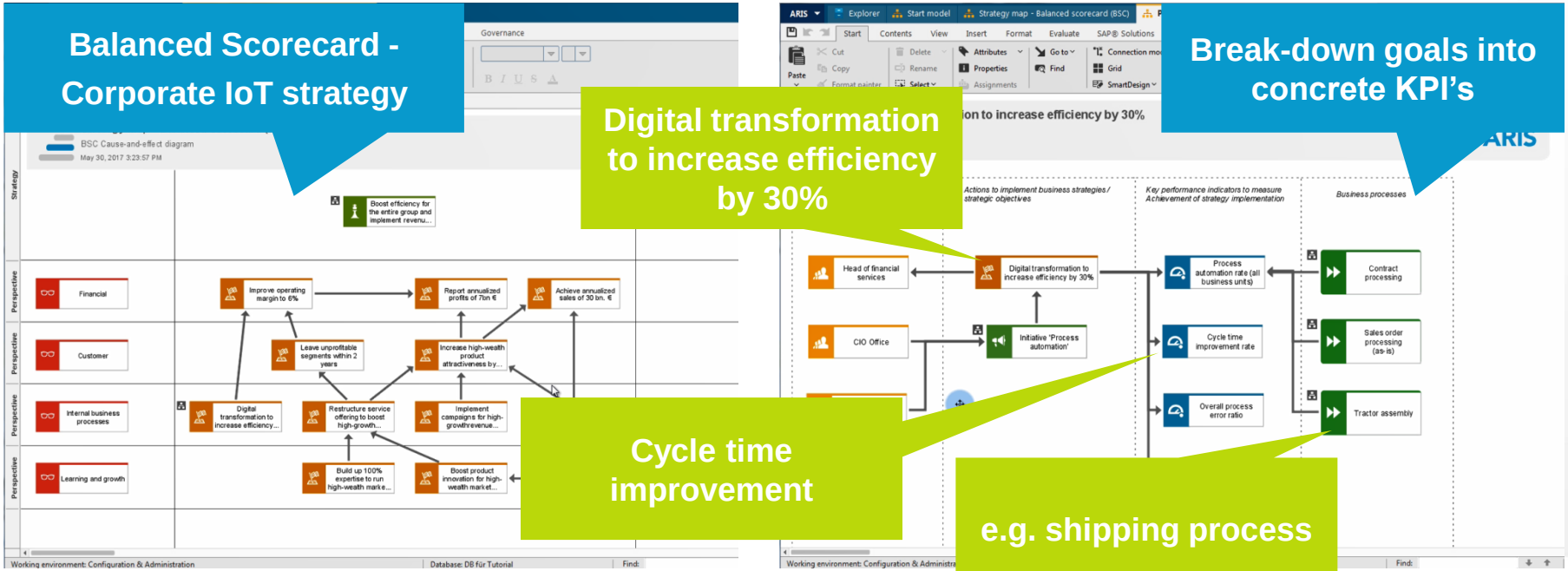
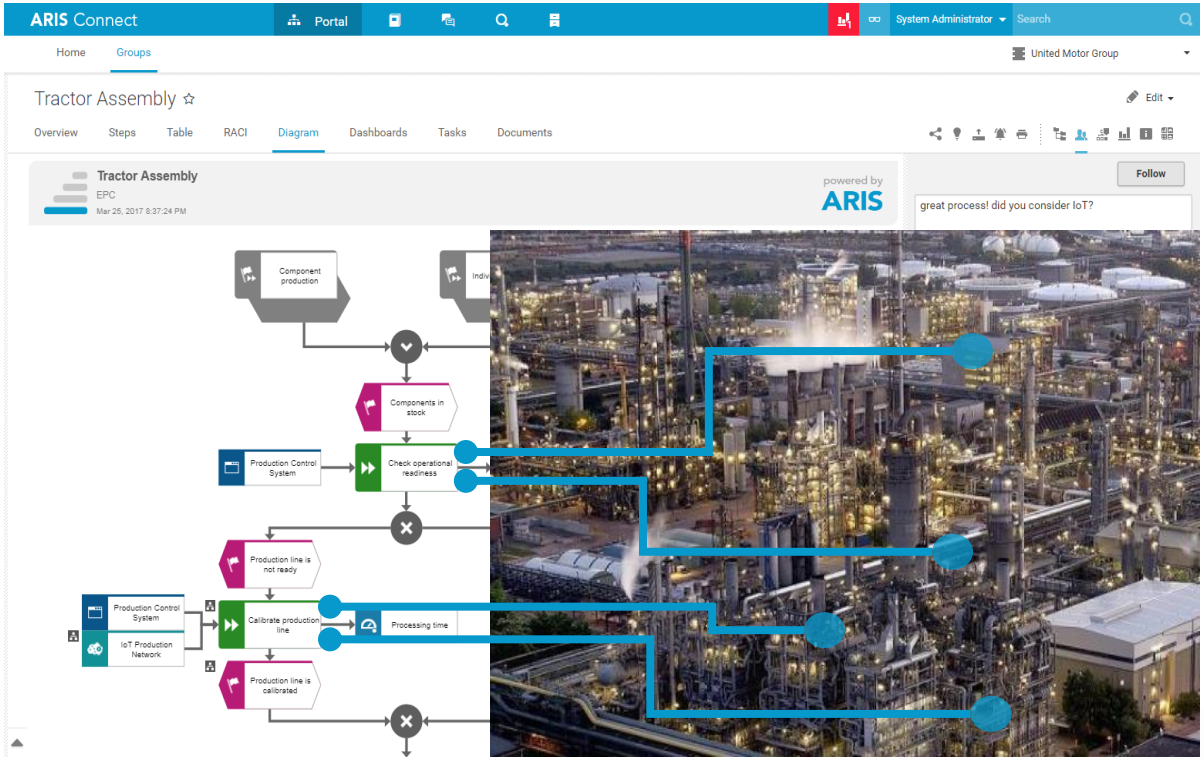
PLAN IOT PROJECTS
WITH ARIS

Define your **IoT strategy** and **corresponding goals & KPI's** to make sure the IoT project has a clear direction and strategy can be executed and **success** measured correctly



IOT-DRIVEN BUSINESS TRANSFORMATION WITH ARIS



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MONITOR & CONTROL PROGRESS

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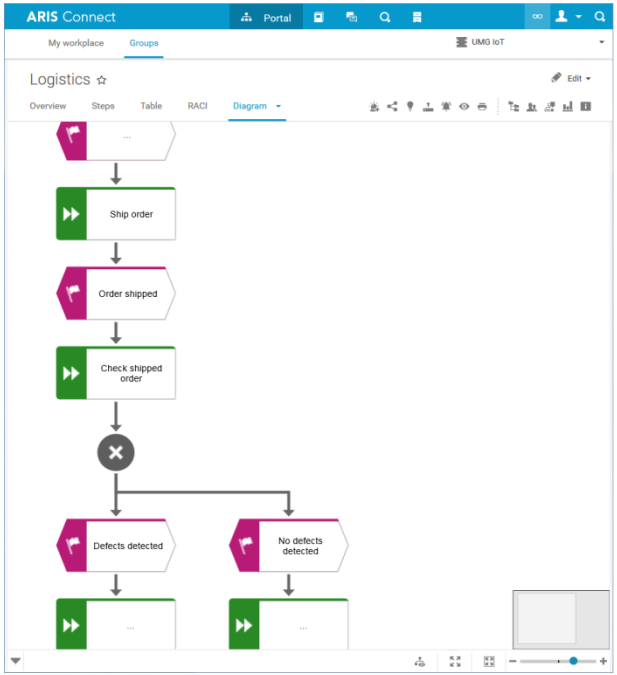
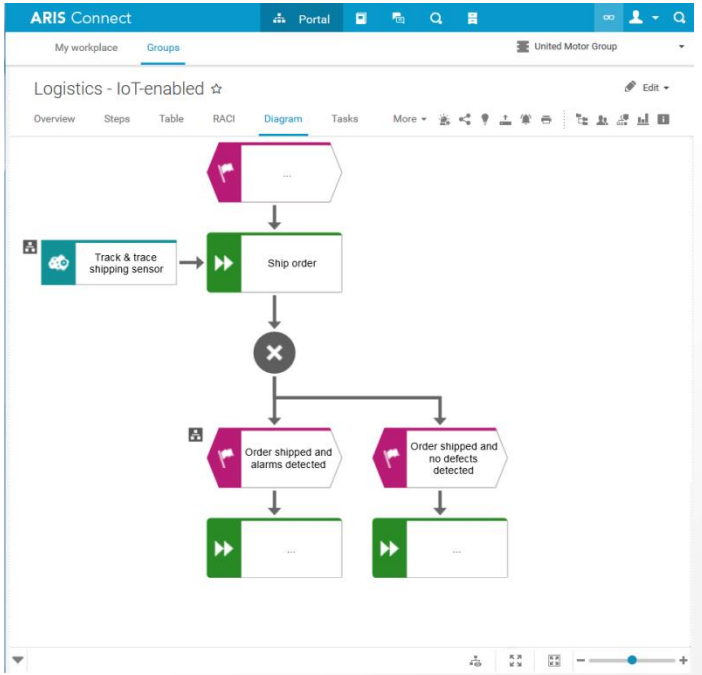
EXAMPLE: IOT-TRANSFORMED BUSINESS PROCESS
SHIPPING HANDLING – TRACK & TRACE

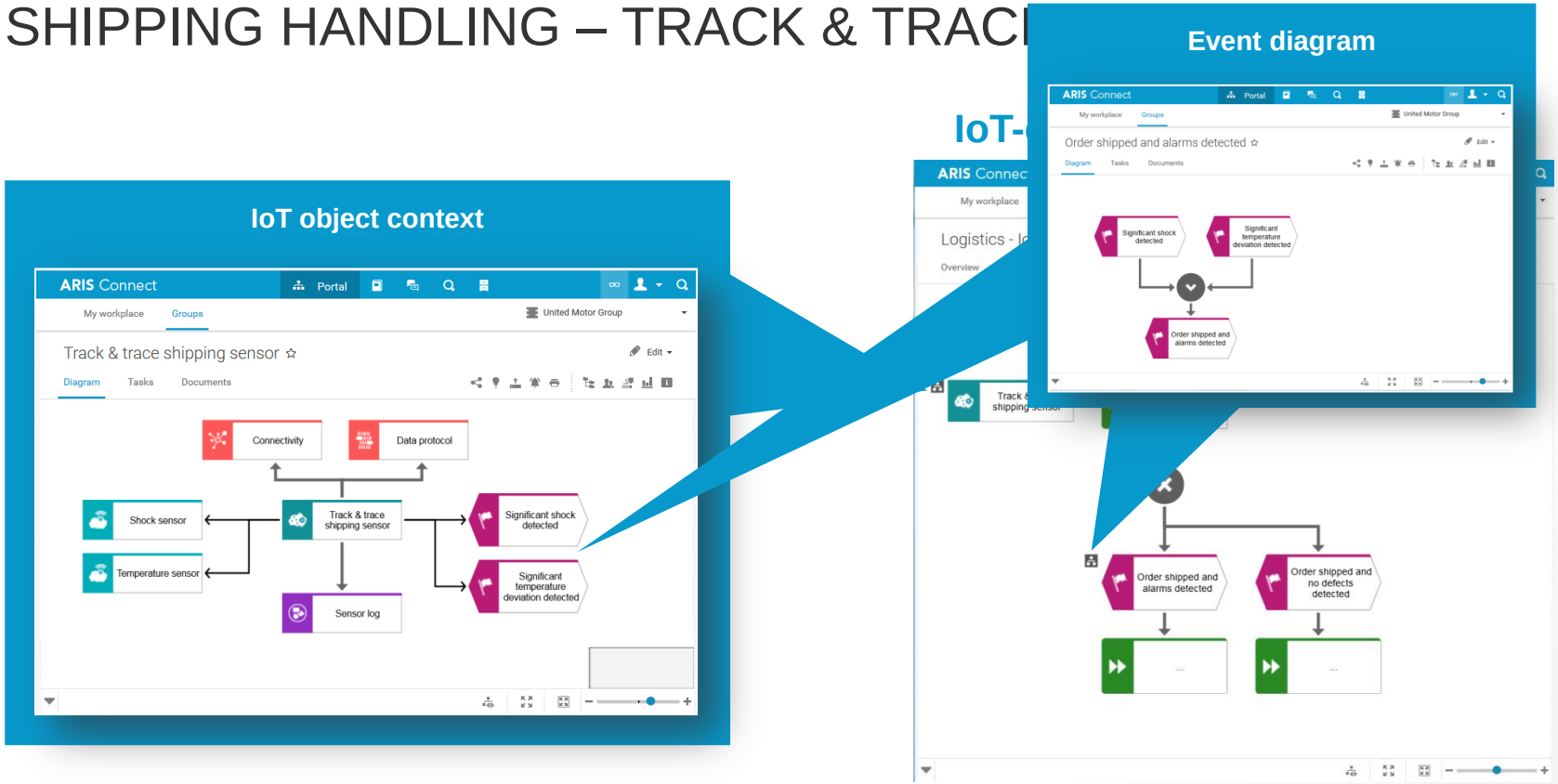
Standard shipping process



IoT-enabled shipping process



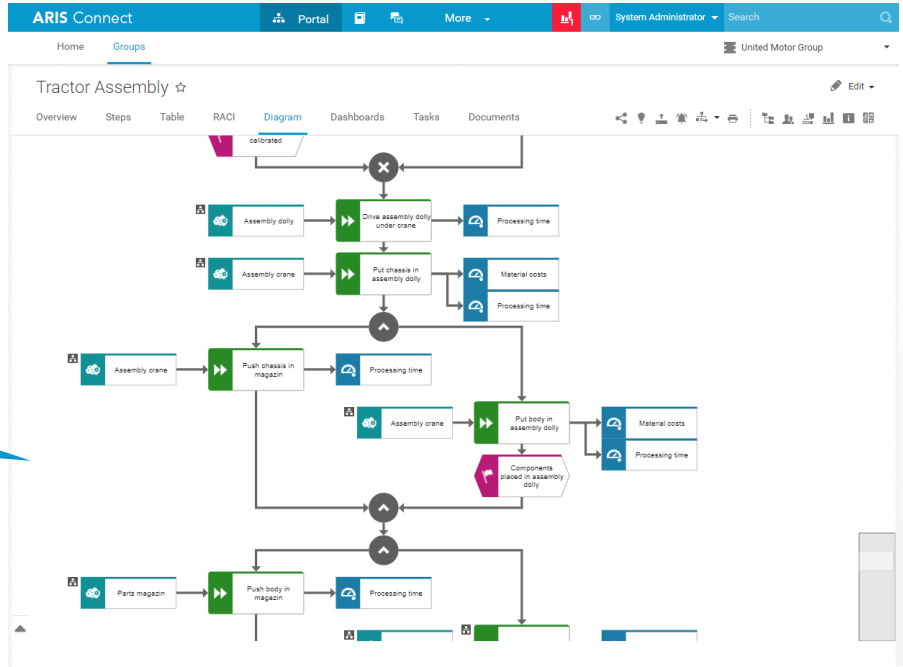
EXAMPLE: IOT-TRANSFORMED BUSINESS PROCESS
SHIPPING HANDLING – TRACK & TRACE



CONNECT IOT TO BUSINESS PROCESSES
FOR A CLEAR VIEW

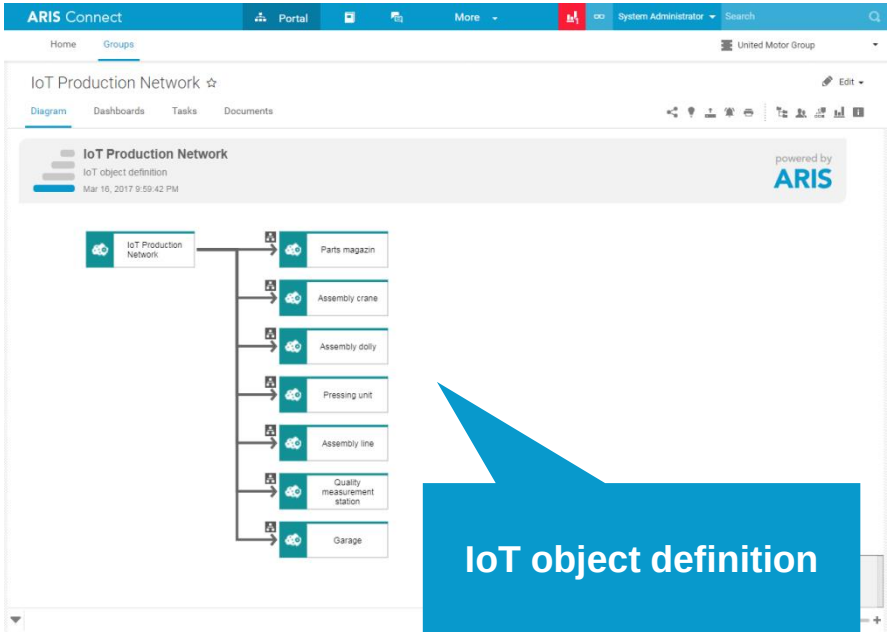
Combine and extend **business process** definition to **IoT** objects.

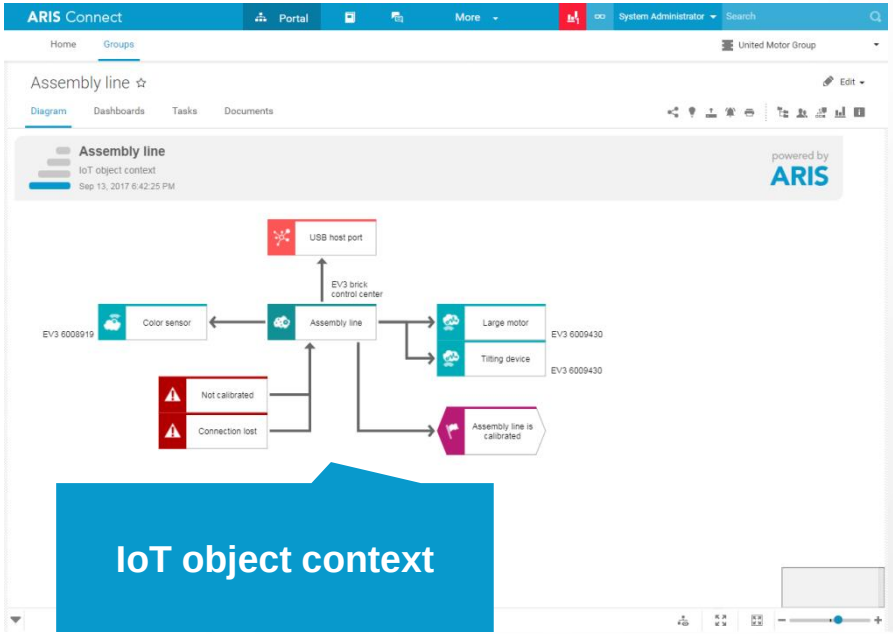
IoT processes



DESIGN & MANAGE IOT OBJECTS
FOR OT/IT ALIGNMENT

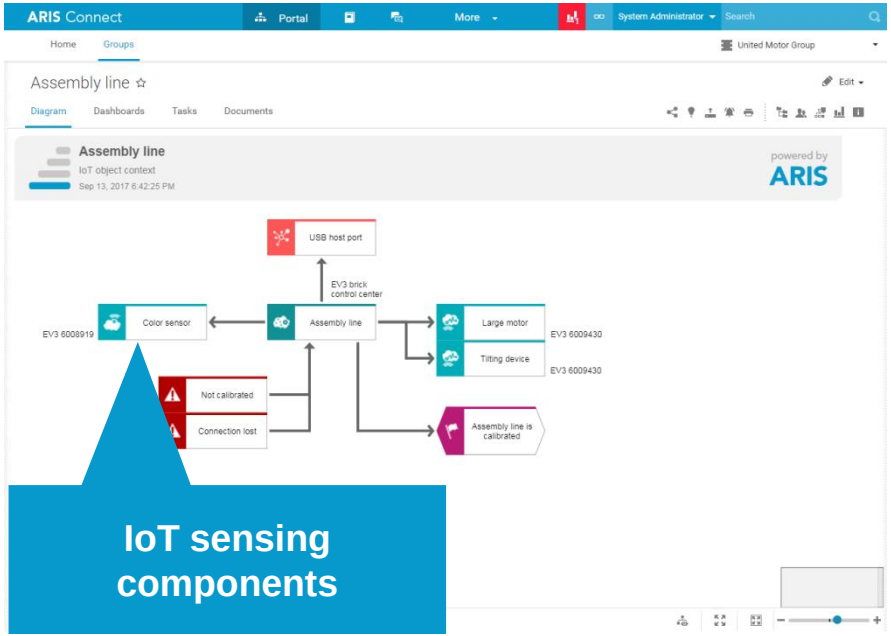
Define IoT objects and their context

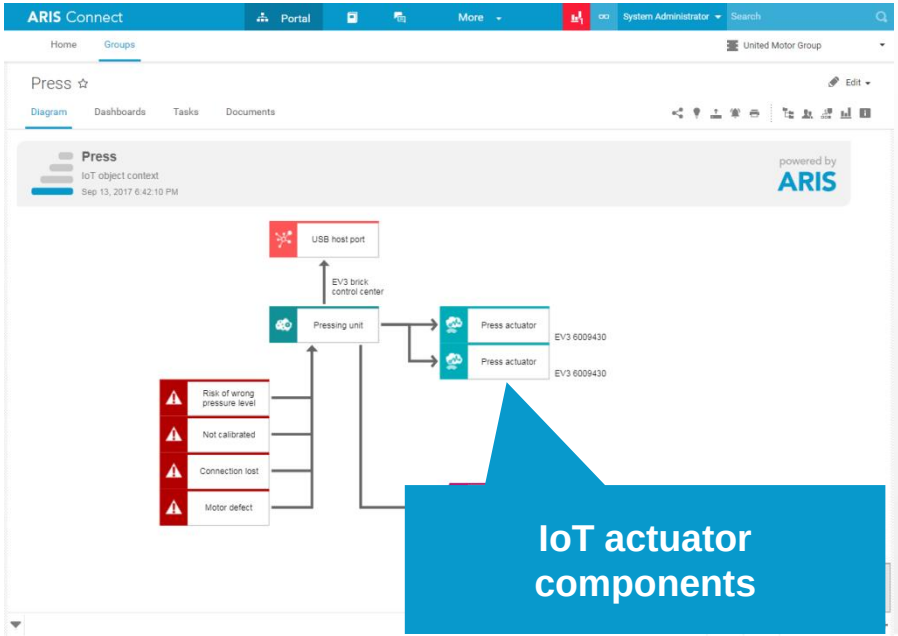




DESIGN & MANAGE IOT OBJECTS
WITH NEW DEDICATED MODELS

The IoT object context includes sensing and actuators **components** as well as risks, data, events and configuration.





DESIGN & MANAGE IOT OBJECTS
WITH NEW DEDICATED OBJECTS

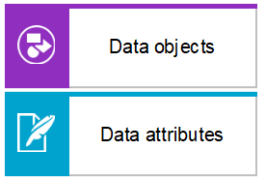
Dedicated objects support the detailed **definition of IoT objects**.

IoT object, e.g. any type of sensor

IoT components, such as sensors and actuators

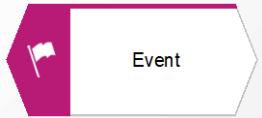
IoT configuration, such type of protocol

Definition of **IoT data variables**



Definition of **IoT-related risks**

Definition of **events** emitted or consumed by IoT objects



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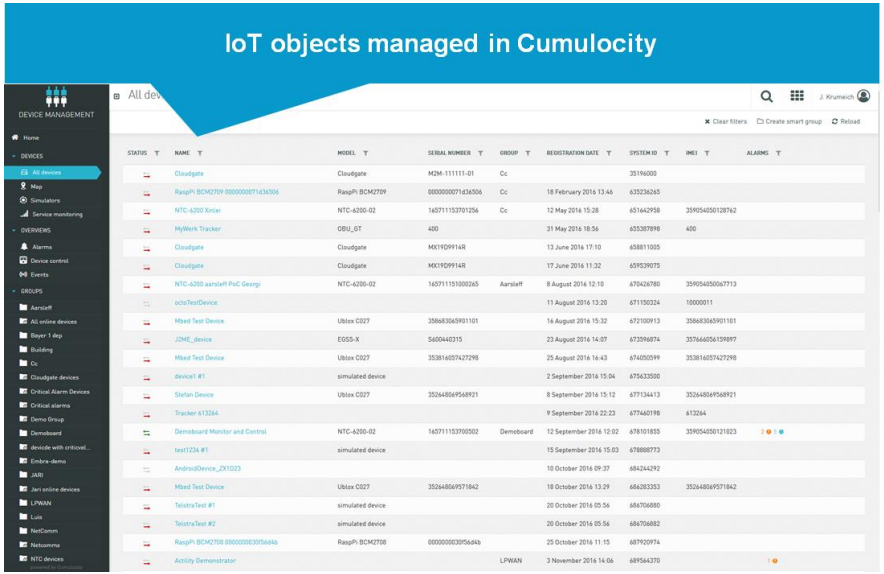
INTEGRATE DEVICES WITH ARIS AND CUMULOCITY
ARIS CONNECT/DESIGN SERVER EP IOT

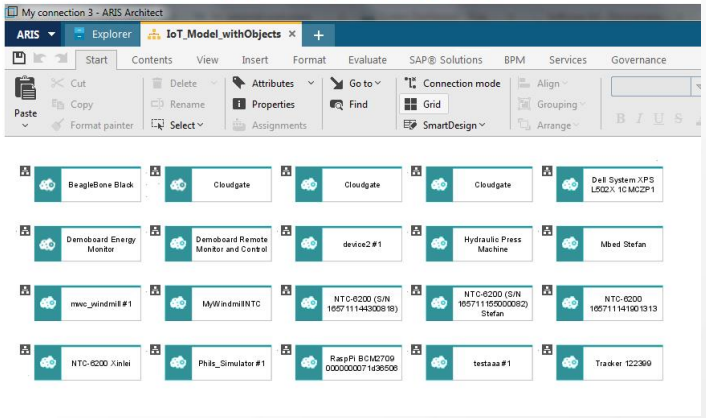
01110
1001
011
10101

ARIS will **import device definitions** from **Cumulocity** to jumpstart IoT projects.



REST import

ARIS



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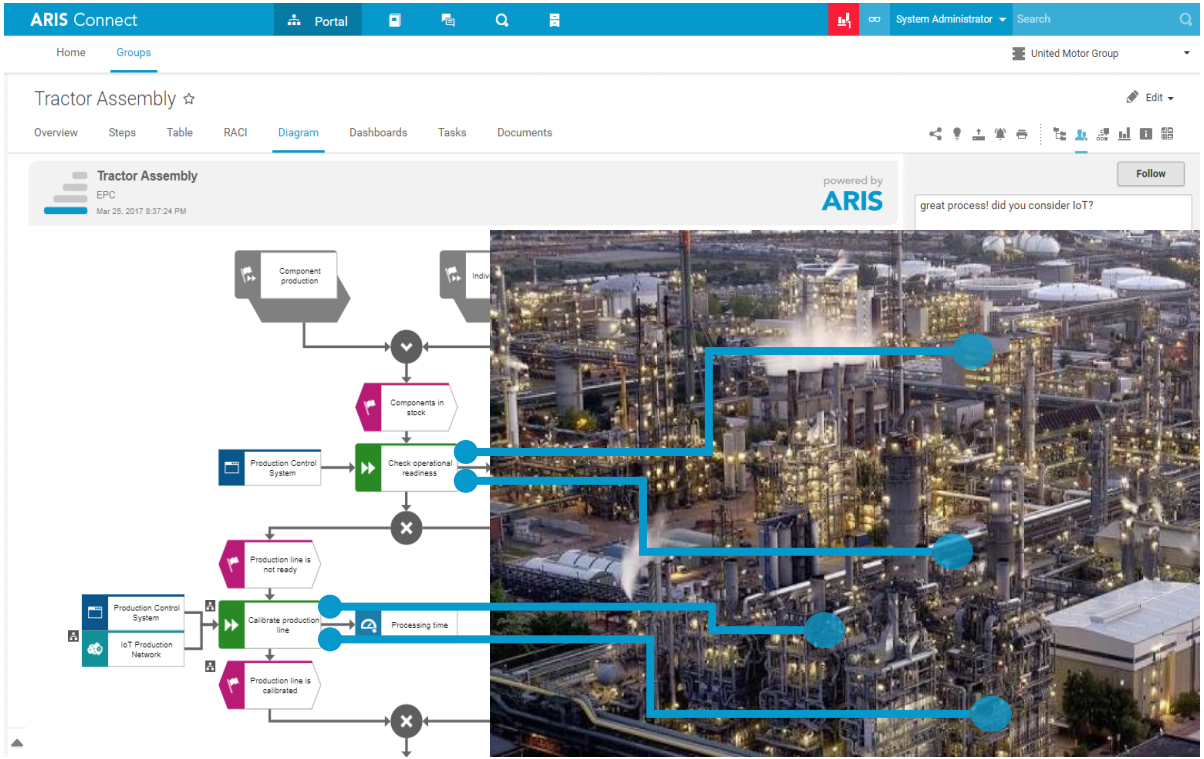

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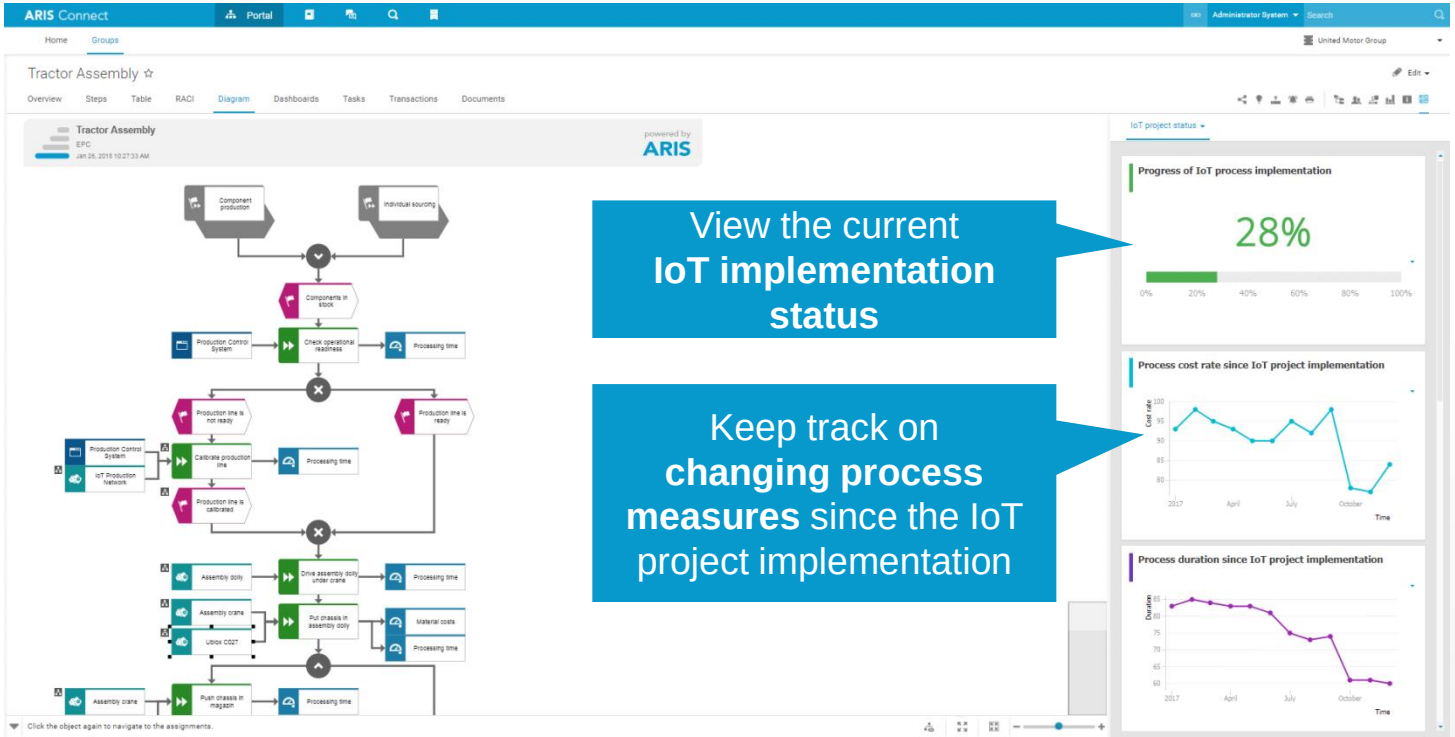
IOT-DRIVEN BUSINESS TRANSFORMATION WITH ARIS
MANAGE YOUR IOT PROJECTS



View the current **IoT implementation status**

Keep track on **changing process measures** since the IoT project implementation

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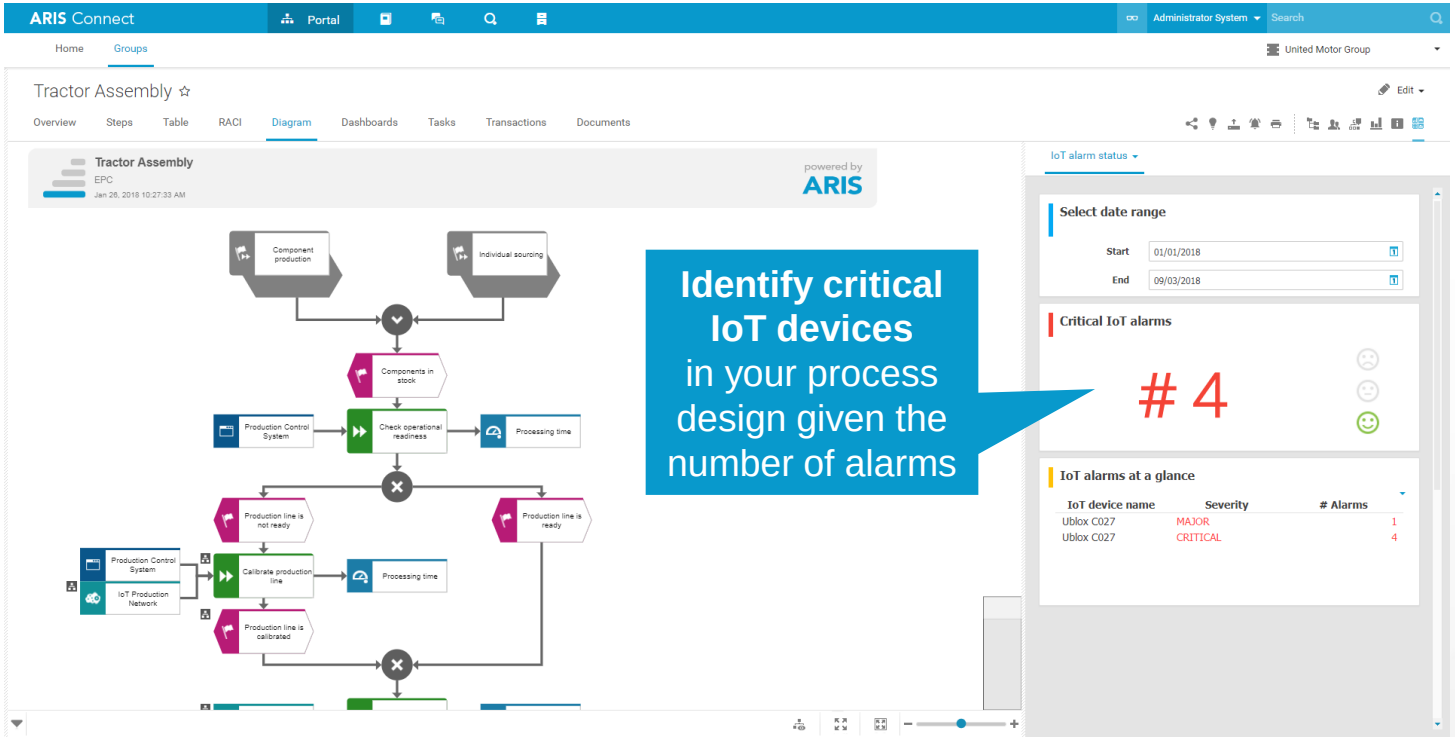
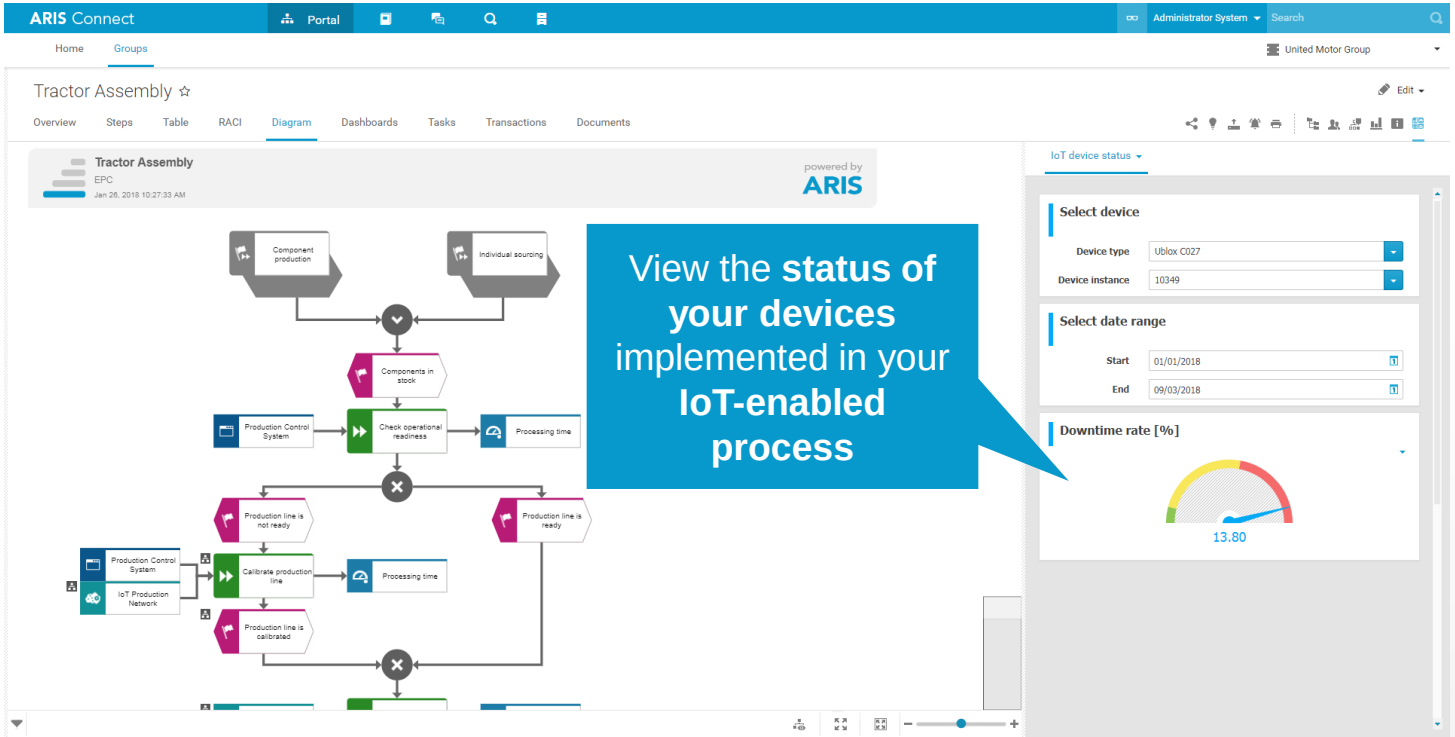
IOT-DRIVEN BUSINESS TRANSFORMATION WITH ARIS
IDENTIFY WEAKNESSES IN YOUR IOT PROCESSES



IOT-DRIVEN BUSINESS TRANSFORMATION WITH ARIS
GAIN TRANSPARENCY ON OPERATIONAL IOT DATA



IOT-DRIVEN BUSINESS TRANSFORMATION WITH ARIS
UPCOMING WEBINAR

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